

# **First Start Loan** **Application Form Commercial Fishers**

Existing client ID No

OR new client to QRIDA

v14 25/11/2020

## Information checklist

The following information is required by QRIDA to assess your application <i>You can use your own templates or the templates available on the QRIDA website</i>	Provided with this form:	
<b>Financial Statements - past 3 years</b> <i>Including Profit and Loss Statement, Livestock Trading Schedule, Balance Sheet and Depreciation Schedules</i> <b>NOTE:</b> Cashbook figures are acceptable if financial statements have not been prepared. Financials must be provided for the applicant entity and all associated entities.	Yes	No - please state why:
<b>Personal Tax Returns - past 3 years</b> <i>Returns for all associated individuals and all associated entities as prepared by your accountant.</i>	Yes	No - please state why:
<b>Business Plan</b> <i>Available at <a href="http://www.qrida.qld.gov.au/current-programs/first-start-loan/First-Start-Loan-Commercial-fisher">www.qrida.qld.gov.au/current-programs/first-start-loan/First-Start-Loan-Commercial-fisher</a></i>	Own template	QRIDA template
<b>Monthly Cash Flows for the Current and Next Financial Year (July-June)</b> <i>Available at <a href="http://www.qrida.qld.gov.au/current-programs/first-start-loan/First-Start-Loan-Commercial-fisher">www.qrida.qld.gov.au/current-programs/first-start-loan/First-Start-Loan-Commercial-fisher</a></i>	Own template	QRIDA template
<b>Production Schedule(s)</b> <i>Available at <a href="http://www.qrida.qld.gov.au/current-programs/first-start-loan/First-Start-Loan-Commercial-fisher">www.qrida.qld.gov.au/current-programs/first-start-loan/First-Start-Loan-Commercial-fisher</a></i>	Own template	QRIDA template
<b>Australian Tax Office (ATO) Integrated Client Account Statement</b> <i>Copy of the ATO Integrated Client Account Statement (previous 12 months) for the applicant / each member and all associated entities. (An Accountant may assist in providing these statements).</i>	Yes	No - please state why:
<b>Schedule of Account Details from all lenders</b> <i>(see last page of this application form)</i>	Yes	No - please state why:
<b>Copy of Fishing Licence/s</b>	Yes	Not applicable
<b>Copy of Purchase Contract / Purchase Agreement</b>	Yes	Not applicable
<b>Quota and/or effort unit/s certificate/s</b>	Yes	Not applicable
<b>Fishery symbols</b>	Yes	Not applicable
<b>Copy of quotes to verify costs of development activity/ies</b>	Yes	Not applicable
<b>Trust Deed</b>	Yes	Not applicable

Freecall 1800 623 946 [www.qrida.qld.gov.au](http://www.qrida.qld.gov.au)

 /QRIDAMedia
  /QRIDAMedia
  /company/QRIDA
  @we.are.qrida

Queensland Rural and Industry Development Authority (QRIDA)

GPO Box 211 Brisbane Qld 4001 Email: [contact\\_us@qrida.qld.gov.au](mailto:contact_us@qrida.qld.gov.au) ABN: 30 644 268 943



Queensland Government

## Section 1 - Applicant details

Borrowing entity name

Borrowing entity ABN  
(if applicable)

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**Please select the borrowing entity:**

Sole trader

Partnership

Individual trustees

Company directors

Title	Surname	Given Names	Date of Birth

**or**

Company

Company name

*Please list the Company Director/s' details above*

**or**

Trust

Trustee

*Individual (please provide the individual trustee/s details above)*

*Company (please provide the Company name and the Company Directors' details above)*

Trust name

Trading name

Trading name ABN

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Industry type (e.g. horticulture, sheep, grain)

Borrowing entity contact name

Landline

Fax

Mobile

Email address

**IMPORTANT:**

By ticking this box, you consent to QRIDA using your personal information to provide you with information (including, where permitted by law, by telephone (including by text or SMS or electronically) about this loan product, including the progress of your loan application, and if your application is successful, loan account statements and payment reminders. Please refer to the privacy statement on page 9 of this document.

**Road address of enterprise:**

**Postal address of enterprise:**

Please tick if same as road address

Town/city

State

Postcode

Town/city

State

Postcode

**Accountant**

Contact person

Telephone

Fax

Firm

Email

**Bank or financier**

Contact person

Telephone

Fax

Bank /  
Financier name

Email

Branch

**Section 2 - Loan purpose and proposal summary**

**What is the purpose of the QRIDA First Start Loan?**

**Which of the below aligns with the purpose of this First Start Loan?**

*Choose the one most appropriate to your situation.*

**Acquiring a viable *commercial wild-catch* business in its own right**

**Building to a viable *commercial wild-catch* business by:**

- acquiring and operating, a commercial wild-catch fishing business on a staged basis where you have defined longer-term plans; or
- entering into lease or share fishing arrangements; or
- upgrading or building-up an existing non-viable business

**Entering an existing family *commercial fishing business* as part of a longer-term plan to operate a viable commercial wild-catch business in your own right**

**Section 3 - Loan requirements and sources of funding**

Outline the total cost of this current proposal and how it will be funded in the following table.

*All amounts should be GST Exclusive. Itemised costs may include capital expenditure, plant and equipment, consumables used for the project etc.*

Assets being purchased/project activities being undertaken:		How this will be funded:	
Brief description	Total cost (\$)	Source of funds (e.g. family gift, cash, other loans, QRIDA loan)	Amount (\$)
		Cash contribution	
		Bank Loans	
		Vendor finance	
		Other (please detail):	
		QRIDA First Start Loan	
<b>TOTAL*</b>		<b>TOTAL*</b>	

**\*NOTE:** the total cost of the proposal and total amount of funding required must be equal.

**How do you propose the First Start Loan will be secured?**

#### Section 4 - Project activity milestones

Please identify the major activities you wish to undertake, the total cost for each, and the milestones you wish to achieve over the life of the project. **There may be more than one project that relates to your chosen milestone(s).** An example project has been completed for your reference.

Example Project Activity Milestone					
Activity	Vessel purchase				
Description	Purchase 10.5m vessel				
Total cost	\$105,000	Start date	1/08/2020	End date	31/7/2020
Milestone (outcome)	Achieve annual catch of 32 tonnes				
Milestone timeline	Within 2 years of project completion				
Project Activity Milestone One					
Activity					
Description					
Total cost		Start date		End date	
Milestone (outcome)					
Milestone timeline					
Project Activity Milestone Two					
Activity					
Description					
Total cost		Start date		End date	
Milestone (outcome)					
Milestone timeline					
Project Activity Milestone Three					
Activity					
Description					
Total cost		Start date		End date	
Milestone (outcome)					
Milestone timeline					

#### Section 5 - Preferred terms and conditions

Please outline your preferred repayment terms including length of the loan, interest only periods, repayment frequency and fixed interest rate period. **NOTE:** an initial interest only period can be considered by QRIDA where a financial need is clearly demonstrated. QRIDA will be in contact with you to discuss your preferred terms and conditions in more detail.

Preferred terms and conditions						
Loan term	years (maximum 20 years)	Initial interest only period required	No	Yes	Initial interest only for: (maximum 5 years)	years
Repayment frequency	Monthly	Quarterly			Half yearly	
Interest rate period	One year fixed	Three years fixed			Five years fixed	

## Section 6 - Employment details

### Number of existing employees in the business

Full time

Full time equivalent\*

Number of **existing** employees (crew) (including owners, partners, directors, etc.)

After completion of project, number of proposed **additional** employees (crew) (if applicable)

Please detail: Is there a skipper? How many deck hands? What is the experience of crew:

#### \*Calculating Full Time Equivalent

Full time work is 35 hours per week or more. If your business has casual or part time workers, calculate the number of hours worked by these employees and divide that total by 35 to determine full time equivalents. (For example, seven casual employees working 10 hours per week totalling 70 hours per week, equates to two full time employees).

## Section 7 - Vessel details

Please show details for all vessels in which you have an interest and all vessels to be purchased. Please copy and attached separate pages if you have an interest in more than two vessels.

### Vessel 1

Vessel type: Commercial fishing boat Other (please detail)

Own	Current market value	Vessel name	
To be purchased	Purchase price	Registered owner	

Construction Boat mark Boat make

Australian ship number Current survey report attached Yes No Draft Beam

Insured value Current insurance certificate attached Yes No Length Age

Do you have Commercial Fishing Boat Licence attached to this vessel? Yes No

If you are leasing the Commercial Fishing Boat Licence, please provide the details of the owner of the authority below.

Owner name Contact number Lease expiry date

*Note: Please attach effort units, quotas or fishery symbols associated with your business with your application.*

### Vessel 2 - if applicable

Vessel type: Commercial fishing boat Other (please detail)

Own	Current market value	Vessel name	
To be purchased	Purchase price	Registered owner	

Construction Boat mark Boat make

Australian ship number Current survey report attached Yes No Draft Beam

Insured value Current insurance certificate attached Yes No Length Age

Do you have Commercial Fishing Boat Licence attached to this vessel? Yes No

If you are leasing the Commercial Fishing Boat Licence, please provide the details of the owner of the authority below.

Owner name Contact number Lease expiry date

*Note: Please attach effort units, quotas or fishery symbols associated with your business with your application.*

**Section 7 - Vessel details - continued...**

Do you own or lease any other Commercial Fishing authority not already detailed in your application?

Owned / Leased	Authority type	Issuing authority	Endorsements (if applicable)	Insured value (if leasing)	
				Owner name	Phone No.

### Section 8 - Statement of assets and liabilities

Please complete one statement of your **business and personal** assets and liabilities, including those held individually or jointly with partners, other persons or associated entities. The Statement must include all assets you own and all debts you owe should be included.

Please tick if your statement of assets and liabilities is included in a separate template

Assets (show present fair market value)	\$	Liabilities (current amount owing)	\$
Cash at Bank		Overdraft (Limit:\$ )	
Term Deposits		Term loans	
Property / Real estate (please detail below)		Property / Real estate loans (please detail below)	
1. Property 1 address:		Property 1 Loan	
2. Property 2 address:		Property 2 Loan	
3. Property 3 address:		Property 3 Loan	
Fishing Vessel 1		Fishing Vessel Loan 1	
Fishing Vessel 2		Fishing Vessel Loan 2	
Fishing Licences and Endorsements			
Efforts Units/Quota Units		Other Loans (e.g. Private Loans)	
Fishing Gear e.g. Nets		Entitlements Owing to Employees	
Product Caught Stored/Unsold		Taxation Debt	
Plant and Machinery		Hire Purchase, Leasing & Chattel Mortgage <i>(transfer total from table below)</i>	
Vehicles			
Accounts Receivable		Accounts Payable	
Debentures/Shares/Investments		Margin Loans	
Other Real Estate (show details)			
Superannuation (current estimated value)		Personal Loans	
		Credit Cards	
Other Assets (detail)		Other Liabilities (detail)	
<b>Total Assets</b>		<b>Total Liabilities</b>	

### Hire purchase and lease repayment schedule

Item	Lender	Instalments					Lease residual		Total owing (a x b + c + d)
		(a) Instalment amount	Frequency e.g. monthly/ yearly	(b) No. of payments remaining	Date of final payment	(c) Overdue payments (Arrears)	(d) Amount	Due date	
<b>Total owing</b> <i>(transfer total to 'Statement of Assets and Liabilities' above)</i>									

## Section 9 – Do I need a licence, permit, approval or other authorisation?

Please note that it is the applicant's responsibility to ascertain if a licence, permit, approval or other authorisation is required for the proposed activity, the subject of this application.

As the applicant, you should obtain independent, technical advice to determine if a licence, permit, approval or other authorisation is required for the proposed activity, the subject of this application. Please confirm that you have obtained this advice as follows (tick one box):

The proposed activities, the subject of this application, **do not** require a licence, permit, approval or other authorisation

The proposed activities, the subject of this application, **do** require a licence, permit, approval or other authorisation, and a copy of the relevant document is attached

Source of technical advice (e.g. DNRME, DSDMIP):

Name of person providing advice:

Contact number:

## Section 10 - Acknowledgements, consents and privacy statement

In the following sections, titled acknowledgements, consents and privacy statement:

- QRIDA means Queensland Rural and Industry Development Authority; and
- Credit Reporting Body means Dun & Bradstreet (Australia) Pty Limited ACN 006 399 677 trading as Illion.

### Acknowledgements

I/We have read and understood the guidelines at [www.qrida.qld.gov.au](http://www.qrida.qld.gov.au) for the First Start Loan – Commercial Fishers and have obtained clarification where needed.

I/We certify that:

- a) all of the information provided in the whole of this application is true and accurate and discloses my/our correct financial position; and
- b) to the extent this application or any information provided in relation to this application contains information of, or about, another person, I/we have the authorisation of that person to provide the information and for it to be used and disclosed in accordance with the above authorisations.

I/We are aware that it is an offence and that penalties may be applied under the *Rural and Regional Adjustment Act 1994* (Qld) if any information provided in an application or any document provided in respect of an application is found to be false misleading or incomplete in a material manner.

I/We have read the Credit Information and Privacy Statement below and understand how personal information provided in my/our application may be used.

### Consents

I/We authorise QRIDA and each of its authorised representatives to obtain or collect such information as QRIDA or an authorised representative considers to be necessary or appropriate in connection with this application or any aspect of the Scheme from:

- a) any accountant, solicitor, business consultant, bank, financier, supplier, processor, or other agent named or identified in this application or in supporting documentation provided with, or in support of, this application; and
- b) any Commonwealth, state or local government department, agency or authority that QRIDA or an authorised representative may consider relevant, (each a **Relevant Person**).

Without limiting the above, I/we authorise any Relevant Person to disclose to QRIDA and its authorised representatives such information as may be requested about me/us in connection with this application or any aspect of the Scheme.

I/We understand and agree that QRIDA and its authorised representatives will use information contained in or provided in relation to this application and my /our financial statements and personal taxation returns and other supporting information to determine if my/our business is eligible to receive a loan under the Scheme and in relation to the administration and management of the Scheme and any loan provided to me/us under the Scheme.

I/We authorise:

- a) QRIDA and each of its authorised representatives to disclose:
  - that I/we have made this application;
  - information contained in this application or any supporting documentation provided with, or in support of, this application;
  - information collected by QRIDA or an authorised representative from any Relevant Person; and
  - information about any previous application I/we have made to, or financial assistance I/we have received from, QRIDA.
- Email copies of loan documents to the email address listed in this application, should my loan be approved. (in each case, **Disclosable Information**) to any:
  - Relevant Person or any contractor or agent of QRIDA, for purposes related to the assessment of this application or the administration and management of the Scheme or any loan provided to me/us under the Scheme, and for the purposes set out in the Privacy Statement; and
  - any other, Queensland Government department or Commonwealth Government department, agency or authority, for policy planning or other governmental purposes of that department, agency or authority; and
- b) the use of Disclosable Information by any department, agency or authority or other person referred to in a) above for a purpose stated in a) above or any purpose set out in the Privacy Statement.

I/We agree to participate in follow up surveys regarding any loan provided under the Scheme or its outcomes, if requested.

### Credit information

To enable QRIDA to assess your application for a loan, QRIDA may need to be provided credit reporting information and credit eligibility information about your business and yourself.

I appoint QRIDA as an access seeker under the *Privacy Act 1988* (Cth) and authorise QRIDA to make applications on my behalf to request credit reporting information and credit eligibility information from the Credit Reporting Body and other credit providers. I authorise QRIDA to disclose personal information to the Credit Reporting Body and other credit providers in order to request credit reporting information and credit eligibility information and to obtain and use information contained in the Failure Risk Report and any other information provided to us by the Credit Reporting Body and other credit providers.

*Notice that credit information may be given to a credit reporting body:*

To assist the Australian credit reporting system to function effectively, QRIDA may disclose to a credit reporting body certain business and personal information about you which includes:

- a) your identification;
- b) that credit has been applied for and the amount;
- c) that QRIDA is a current credit provider to you (although is not a 'credit provider' for the purposes of the Privacy Act 1988 (Cth));
- d) details of payments which become overdue for more than 60 days;
- e) that payments are no longer overdue;
- f) details of payments made by you which have been dishonoured more than once;
- g) that you have committed fraud in applying for or receiving credit from QRIDA or in evading your obligations regarding the credit received, or have attempted to do so;
- h) that the credit provided to you by QRIDA has been paid or discharged.

Credit reporting bodies may include the above information in reports provided to other credit providers to assist them to assess your credit worthiness.

*Authority to disclose certain information to joint applicants –*

I understand that if QRIDA declines my loan application due to adverse information on my personal credit file then each applicant for the credit may be notified that the application has been declined wholly or partly on information derived from a personal credit report relating to me.

I understand that if I fail to provide any information requested in this form or do not agree to any of the possible exchanges or uses detailed above my application may not be accepted by QRIDA.



## Section 10 - Acknowledgements, consents and privacy statement (continued)

### Privacy statement

QRIDA may collect, use, and disclose the personal information provided via this form in accordance with the *Information Privacy Act 2009* (Qld) and its privacy policy, available at: [www.qrida.qld.gov.au/privacy](http://www.qrida.qld.gov.au/privacy). Personal information provided on, or in support of, this application by you or that is obtained from any Relevant Person, may be used by QRIDA and its authorised representatives to assess your eligibility for the Scheme and your application for the Scheme, and in relation to the administration and management of the Scheme or any loan provided to you under the Scheme. QRIDA may also use this information to provide you with information, goods or services, facilitate its internal business operations and fulfil legal obligations, research and develop its service, to collate statistical data, and otherwise where required or permitted by law. In some cases, QRIDA may use or disclose your personal information to provide you with information on other QRIDA programs or other support programs that may be relevant and of interest to you. QRIDA may disclose your personal information in accordance with the authorisations above and any department, agency, authority or other person to which such information is disclosed may use the information for the purposes stated in the authorisations. QRIDA may also disclose your personal information to its employees, contractors, related affiliates and third parties who assist it in operating its business and providing information, goods and services to you, or as otherwise required or authorised by law. Further information on these third parties is set out in the privacy policy. Some third parties may be located overseas and you agree to QRIDA disclosing your personal information to overseas entities to enable it to perform its functions and activities. Other than as set out in the authorisations above, QRIDA is not aware of any further disclosures of your personal information made by any recipient. More information about the way QRIDA uses, discloses, and secures your personal information, how you can access and correct that information, and how you can make a complaint about a breach of privacy can be found in its privacy policy. QRIDA will comply with the *Human Rights Act 2019* (Qld) when making any decision, including with respect to collection, use, and disclosure of personal information.

In signing below, I/we are acknowledging and/or consenting to each of the matters indicated above:

Applicant	Signature	Name	Position	Date
One				
Two				
Three				
Four				

### Further information

Did you engage with a QRIDA Regional Area Manager for this application? Yes No

#### Who else assisted you with this application process?

Financial Counsellor Accountant Consultant QRIDA - Head Office  
Other, please specify:

#### How did you find out about this assistance?

QRIDA Regional Area Manager QRIDA Head Office QRIDA Website Financial Counsellor  
Newspaper advertisement Radio advertisement Social media Event (please specify below)  
Prime Focus (QRIDA newsletter) Word of mouth Other, please specify:

### How to apply

Please submit your completed application including all supporting documents to QRIDA by:

**Post:** GPO Box 211, Brisbane QLD 4001 **Email:** [contact\\_us@qrida.qld.gov.au](mailto:contact_us@qrida.qld.gov.au) **Fax:** (07) 3032 0300

### Enquiries

Further information on the program is available on the QRIDA website at [www.qrida.qld.gov.au](http://www.qrida.qld.gov.au)

If you need assistance with completing your application, or wish to speak to a Regional Area Manager, please contact QRIDA on **Freecall 1800 623 946**.

# + Schedule of Account Details

A separate copy of this form is to be completed by *each* of your lenders. Please arrange for your lenders to return this form to you before submitting your completed application form to QRIDA.  
(Includes banks, finance companies, building societies, credit unions and private lenders. For applicants and *all* related entities)

Consent and Authorisation		Return Instructions
To: _____ <i>(Bank/Financier name)</i> Please list below details of all my/our accounts held with your company and return this form to me/us according to the Return Instructions (shown to the right of this form). You are also authorised to discuss my/our accounts with QRIDA and provide any information QRIDA may request regarding my/our accounts. Name/Company/Firm: _____ Applicant's Signature: _____ Name/Company/Firm: _____ Applicant's Signature: _____		Please return this form to me/us by:  Fax: _____ Email: _____ Post: _____

Loan Accounts, Equipment Finance and Other Borrowings <i>(Debit Accounts)</i>										
Account name	Account BSB & Number	Facility Type	Balance	Limit	Interest Rate	Expiry Date	Repayment Amount	Repayment Frequency	Balloon or Residual	Arrears

**Contingent Liabilities:**

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Savings Accounts, Term Deposits, Investment Accounts and other Asset Accounts <i>(Credit Accounts)</i>			
Account name	Account BSB & Number	Account Type	Balance

I/we confirm the above information is true and correct at the date executed.

Branch address/stamp:			
Manager name:		Manager signature:	
Email address:		Phone number:	
		Date:	
		Fax Number:	

An additional Schedule of Account Details form is available on QRIDA's website

